

SAMEER KHAN

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EDUCATION

Schulich School of Business – York University

Toronto, Canada

Bachelor of Business Administration (BBA) – Information Systems (Major) & Economics (Minor)

Academics: GPA 3.87/4.0 (Dean's List), Statistics I & II, Statistical Forecasting, Micro & Macroeconomics, Ventures.

Data & Platform Skills: SQL, Python, R, VBA, BigQuery, Power BI, Salesforce, Tableau, Jira, Looker, Claude Code, Zapier, Linear, Metabase, Zendesk, HubSpot, Notion, NetSuite, Smartsheet, Figma, Loveable, Microsoft Office.

PROFESSIONAL EXPERIENCE

GoBolt Technologies

Toronto, Canada

Product Strategy & Operations Lead

Apr 2026 – Present

- Lead pricing, software implementations, product operations, merchant escalations, and internal business operations for GoBolt's digital fulfillment network, by coordinating across customers, leaders, Product, Data, and Engineering.
- Shaped roadmap-ready feature requirements across GoBolt's OMS, WMS, TMS, and merchant software integration stack, reducing manual fulfillment work and improving execution quality across 12 facilities and 40 merchants.
- Built automated inbound compliance workflows within GoBolt's WMS, improving visibility across 7 facilities, flagging 1,230+ non-compliances, and protecting approximately \$61,000 in revenue leakage.
- Developed workflow requirements for replenishment, translating site pain points into system logic for inventory availability, resulting in 30% faster order processing, 25% fewer inventory exceptions, and 45% SLA improvement.

Toronto Stock Exchange (TMX Group)

Toronto, Canada

Product Manager (Market Data)

Apr 2025 – Apr 2026

- Drove strategy and product development for TMX Datalinx's market data offerings, while managing pricing, packaging, and growth campaigns with sales, marketing, and engineering teams, to grow data feed adoption by \$5M+.
- Built the Market Data Feed Calendar Product with Verity AI tools for 2000 clients globally (Launch: May 2026).
- Contributed to the strategic and market research behind the acquisition of Cboe product offerings into TMX Pipeline.
- Overhauled the Data Feed Request workflow using AI-assisted automation, successfully reducing average cycle times by ~60% (from 106 days to <45 days), to accelerate revenue recognition of over \$700,000.

Canadian Imperial Bank of Commerce (CIBC Digital)

Toronto, Canada

Product Manager (Growth)

May 2024 – Apr 2025

- Built the Open Banking product and technology roadmap, assessing 150+ global use cases and helping prioritize 33 opportunities across 8 business teams, translating priority initiatives into product req's, BRDs, and tech planning.
- Led OB delivery across consent journeys, API-enabled data sharing, account funding, and GTM, supporting 15+ fintech integrations, regulatory standards requirements, and rollout materials for 2,000+ employees and customers.
- Led the Investor's Edge digital experience and acquisition revamp for customers aged 18–25, using SQL, Power BI, customer journey analysis, and experimentation to identify friction and redesign the UI and marketing experience.
- Developed the digital onboarding strategy for Imperial Service, using client and advisor research, to design a centralized mobile and web experience for 450,000 + actively unmanaged affluent clients, ~ \$54M addition to sales.

Oracle

Toronto, Canada

Product Consultant

Jan 2024 – May 2024

- Contributed towards discovery and solution design for 6+ enterprise NetSuite CRM implementations, conducting stakeholder interviews, process analysis, and industry benchmarking, resulting in a 20% improvement in onboarding.
- Built and demonstrated 8+ customized NetSuite dashboards and sandbox solutions, walking clients through configured workflows, gathering feedback, and refining solutions through implementation and go-live readiness.
- Supported data migration and reporting integration across Suite-to-Cash workflows, moving financial and operational data into Power BI, to improve reporting visibility by 30% and give client's stronger post-implementation insights.

LEADERSHIP EXPERIENCE

Good News Ventures

Toronto, Canada

Venture Fellow

May 2025 – Apr 2026

- Sourced and evaluated 150+ early-stage startups across AI and blockchain ecosystems, conducting startup evaluation and detailed investment memos to support potential investments, such as Wildcard AI (YCW25) ~ \$2M Raise.